



Work Package 6: Exploitation and sustainability

Project Meeting
Vienna, 20 May 2015

1. Overview Work Package 6

Duration:

24 months

Start: October 2014

End: September 2016

WP Leader:

Ministry of Finance and Economy Baden-Württemberg

Main tasks:

The work package develops strategies and activities for exploitation and sustainability of the project results.

Requirements exploitation and sustainability:

The systematic exploitation of results is crucial in helping to maximize the impact of the INT-VET project's activities. Exploitation is the phase in which **valorization of the project's results** is pushed forward. It is about collaboration, continuing development and endeavor to use the project results and to in-corporate them into vocational training systems and practices. Key requirements and objectives are:

- Promote a sustainable **national VET system reform**
- Set-up of a **competence center for dual VET** (Danube Academy) and implement a reliable framework for the operation
- Mobilize **SMEs and companies** for dual apprenticeships in the long-term
- Implement a sustainable **experience exchange** for apprenticeships
- Promote the resulting VET development within the **stakeholder community** as an innovation in the formal education
- Make the results and benefits of the developed outputs attractive and **known to the wider public and learning community**

Expected Benefits of Apprenticeships:

| LEARNERS | ENTERPRISES / BUSINESS | SOCIETY |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> • SKILLS AND QUALIFICATION • PAY AND INDEPENDENCE • WORK EXPERIENCE • SHORTER WAY TO EMPLOYMENT | <ul style="list-style-type: none"> • RECRUITMENT • INFLUENCE ON CURRICULA/SKILLS • CONTRIBUTION TO OPERATIONAL ADDED VALUE • NEW IDEAS AND INNOVATION | <ul style="list-style-type: none"> • HIGHER YOUTH EMPLOYMENT • SKILLS IN LINE WITH LABOUR MARKET NEEDS • WORLDS OF EDUCATION AND WORK ARE CONNECTED |

2. Work Plan Status

| Activity | Partners | Partner input | Milestones | Status |
|----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|
| 6.1. Development of a common exploitation / sustainability strategy | | | | |
| 1. Definition of requirements and the procedure for the development of the common exploitation and sustainability strategy | MFW | <ul style="list-style-type: none"> Requirements and best-practices exploitation & sustainability plan | <ul style="list-style-type: none"> Document of requirements Procedure Model | In progress, final version June 2015 |
| 2. Compilation of expected project outputs and results (tangible and intangible) | <ul style="list-style-type: none"> MFW All project partners | <ul style="list-style-type: none"> Expected outputs and results of the project | <ul style="list-style-type: none"> Document of expected outputs and results | In progress, final version June 2015 |
| 3. Compilation of external needs for products & services resulting from the project (e.g. VET provider, companies / SMEs) | <ul style="list-style-type: none"> MFW All project partners | <ul style="list-style-type: none"> Assessment of external needs for products & services of the project | <ul style="list-style-type: none"> Document of expected external needs | In progress, final version June 2015 |
| 4. Definition of exploitation and sustainability measures and schedule | <ul style="list-style-type: none"> MFW All project partners | <ul style="list-style-type: none"> Discussion within the 2nd project meeting in Vienna | <ul style="list-style-type: none"> Exploitation and sustainability plan document Timetable of activities | In progress, final version June 2015 |

| Activity | Partners | Partner input | Milestones | Status |
|----------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|---------------------------|
| 6.2. Preparation and implementation of exploitation / sustainability activities | | | | |
| 1. Organisation and execution of a transfer meeting parallel to 3rd project meeting | MFW | Input from all project partners for participants and agenda | • Transfer Workshop | November 2015 |
| 2. Development of concrete transfer activities | <ul style="list-style-type: none"> • MFW • All project partners | <ul style="list-style-type: none"> • Possible transfer measures • Cooperation all project partners | • Document of transfer activities | January 2016 |
| 3. Implementation of transfer activities | <ul style="list-style-type: none"> • MFW • All project partners | Cooperation all project partners | • Document of implemented transfer activities | February – September 2016 |
| 4. Organisation and execution of a commercialisation meeting parallel to 3rd project meeting | MFW | Input from all project partners for participants and agenda | • Commercialisation Workshop | November 2015 |
| 5. Development of concrete of commercialisation activities | <ul style="list-style-type: none"> • MFW • All project partners | <ul style="list-style-type: none"> • Possible commercialisation measures • Cooperation all project partners | • Document of commercialisation activities | January 2016 |
| 6. Implementation of commercialisation activities | <ul style="list-style-type: none"> • MFW • All project partners | Cooperation all project partners | • Document of implemented commercialisation activities | February – September 2016 |

| Activity | Partners | Partner input | Milestones | Status |
|-------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|---------------------------|
| 7. Organisation and execution of a sustainability meeting parallel to 3rd project meeting | MFW | Input from all project partners for participants and agenda | <ul style="list-style-type: none"> Sustainability Workshop | November 2015 |
| 8. Development of concrete of sustainability activities | <ul style="list-style-type: none"> MFW All project partners | <ul style="list-style-type: none"> Possible sustainability measures Cooperation all project partners | <ul style="list-style-type: none"> Document of sustainability activities | January 2016 |
| 9. Implementation of sustainability activities | <ul style="list-style-type: none"> MFW All project partners | Cooperation all project partners | <ul style="list-style-type: none"> Document of implemented sustainability activities | February – September 2016 |

3. Central Outputs / Results for exploitation and sustainability activities

Work Package 3:

- Employer Survey Result Report

Work Package 4:

- Analyses Report of TVET Law
- Action Plan for setting up a Danube Academy
- Training Concept for TVET Personnel (Teachers, in-company trainers)
- Community of Practice for Apprenticeships

Work Package 5:

- Project Website

Discussion of exploitation and sustainability measures and schedule:

1. **Other expected outputs / results**
2. **Expected external needs for products & services resulting from the project e.g. from VET providers, companies / SMEs**
3. **Definition of transfer, commercialisation, sustainability activities**
4. **Timeline**

Thank you for your attention!

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